Deliea Roebuck

2013

Northern Virginia

Sold Summary

	2013	2012	% Change	
Sold Dollar Volume	\$16,943,223,081	\$14,436,327,853	17.37%	
Avg Sold Price	\$477,435	\$444,550	7.40%	
Median Sold Price	\$415,000 \$385,000		7.79%	
Units Sold	35,488 32,474		9.28%	
Avg Days on Market	41	53	-22.64%	
Avg List Price for Solds	\$483,716	\$453,383	6.69%	
Avg SP to OLP Ratio	98.1%	96.9%	1.17%	
Ratio of Avg SP to Avg OLP	97.3%	96.1%	1.23%	
Attached Avg Sold Price	\$358,493	\$332,424	7.84%	
Detached Avg Sold Price	\$593,190	\$550,516	7.75%	
Attached Units Sold	17,503	15,776	10.95%	
Detached Units Sold	17,985	16,696	7.72%	

Financing (Sold)

3 (/			
Assumption	11		
Cash	4,274		
Conventional	20,831		
FHA	5,064		
Other	610		
Owner	20		
VA	4,678		

Days on Market (Sold)

Sweethome VA Real Estate @ Prudential PenFed Realty Email: deliea.roebuck@penfedrealty.com Work Phone: 703-331-0277 Mobile Phone: 703-505-5252

0	1,466		
1 to 10	14,046		
11 to 20	5,013		
21 to 30	3,054		
31 to 60	5,086		
61 to 90	2,518		
91 to 120	1,362		
121 to 180	1,396		
181 to 360	1,241		
361 to 720	253		
721+	46		

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

	Residential						
Price Ranges	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	2	0	0	0	1
\$50K to \$99,999	9	3	17	2	2	0	91
\$100K to \$149,999	33	17	29	98	8	6	603
\$150K to \$199,999	31	43	131	384	65	43	1,132
\$200K to \$299,999	108	366	698	1,582	716	281	2,489
\$300K to \$399,999	128	397	999	2,595	1,512	474	1,525
\$400K to \$499,999	94	148	843	1,597	2,600	420	690
\$500K to \$599,999	49	126	492	627	2,557	186	305
\$600K to \$799,999	52	40	597	418	3,366	150	255
\$800K to \$999,999	8	8	152	123	1,356	53	61
\$1M to \$2,499,999	3	2	44	61	1,221	41	51
\$2.5M to \$4,999,999	1	0	1	0	49	4	5
\$5,000,000+	0	0	0	0	12	0	0
Total	516	1,150	4,005	7,487	13,464	1,658	7,208
Avg Sold Price	\$385,842	\$357,740	\$447,786	\$387,736	\$644,388	\$455,174	\$306,000
Prev Year - Avg Sold Price	\$362,314	\$323,589	\$409,118	\$359,877	\$600,231	\$409,922	\$284,804
Avg Sold % Change	6.49%	10.55%	9.45%	7.74%	7.36%	11.04%	7.44%
Prev Year - # of Solds	499	1,043	3,722	6,850	12,475	1,571	6,312

