

**Sold Summary**

	Sep 2013	Sep 2012	% Change
Sold Dollar Volume	\$1,266,662,534	\$1,080,394,943	17.24%
Avg Sold Price	\$475,474	\$441,158	7.78%
Median Sold Price	\$409,000	\$383,000	6.79%
Units Sold	2,664	2,449	8.78%
Avg Days on Market	36	49	-26.53%
Avg List Price for Solds	\$482,868	\$450,556	7.17%
Avg SP to OLP Ratio	97.7%	97.0%	0.77%
Ratio of Avg SP to Avg OLP	96.8%	95.9%	0.91%
Attached Avg Sold Price	\$356,840	\$338,800	5.32%
Detached Avg Sold Price	\$601,454	\$540,956	11.18%
Attached Units Sold	1,372	1,209	13.48%
Detached Units Sold	1,292	1,240	4.19%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Sep 2013	Sep 2012	% Change
Active Listings	7,081	6,533	8.39%
New Listings	4,118	3,509	17.36%
New Under Contracts	896	813	10.21%
New Contingents	1,967	1,904	3.31%
New Pendings	2,863	2,717	5.37%
All Pendings	4,212	4,968	-15.22%

**Financing (Sold)**

Assumption	1
Cash	337
Conventional	1,598
FHA	352
Other	51
Owner	1
VA	324

**Days on Market (Sold)**

0	103
1 to 10	963
11 to 20	438
21 to 30	276
31 to 60	433
61 to 90	199
91 to 120	99
121 to 180	87
181 to 360	49
361 to 720	14
721+	3

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	7	4	2
\$50K to \$99,999	0	1	1	0	0	0	7	8	0	13
\$100K to \$149,999	2	0	2	9	0	0	35	12	4	50
\$150K to \$199,999	3	4	10	26	2	1	99	19	35	125
\$200K to \$299,999	5	21	46	130	57	19	196	251	254	481
\$300K to \$399,999	9	34	75	225	99	34	128	433	450	277
\$400K to \$499,999	11	6	62	125	182	26	55	671	319	82
\$500K to \$599,999	7	10	32	49	191	16	25	652	113	46
\$600K to \$799,999	2	5	52	28	242	7	18	970	94	42
\$800K to \$999,999	0	0	10	7	81	2	7	498	40	21
\$1M to \$2,499,999	0	0	10	5	93	2	9	798	39	21
\$2.5M to \$4,999,999	0	0	0	0	4	0	1	197	2	4
\$5,000,000+	0	0	0	0	2	0	0	43	0	1
<b>Total</b>	<b>39</b>	<b>81</b>	<b>300</b>	<b>604</b>	<b>953</b>	<b>107</b>	<b>580</b>	<b>4,559</b>	<b>1,354</b>	<b>1,165</b>
Avg Sold Price	\$390,644	\$351,610	\$474,870	\$381,023	\$649,928	\$428,697	\$319,131			
Prev Year - Avg Sold Price	\$338,981	\$353,229	\$396,881	\$367,125	\$592,846	\$437,408	\$282,375			
Avg Sold % Change	15.24%	-0.46%	19.65%	3.79%	9.63%	-1.99%	13.02%			
Prev Year - # of Solds	35	83	283	527	922	114	485			

**Active Detail**